

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY BONN

INFO AMCONSUL DUSSELDORF

UNCLAS STATE 192728

E.O. 11652: N/A

TAGS: TECH, GW

SUBJECT: ASSISTANCE FOR ENERGY CONSERVATION CONTRACTOR

1. ROBERT W. STRAUS, PRESIDENT OF GALAXY INC., HAS BEEN CONTRACTED BY ERDA TO TOUR SEVERAL COUNTRIES IN AUGUST IN ORDER TO MAKE A PRELIMINARY SURVEY OF FOREIGN TECHNOLOGY, AND IDENTIFY GOVERNMENTAL, UNIVERSITY AND COMMERCIAL ORGANIZATIONS AND INDIVIDUALS FOR LATER FOLLOW-UP BY GALAXY TECHNICAL EXPERTS, WHO WILL EVALUATE SPECIFIC TECHNOLOGIES FOR LICENSING TO U.S. FIRMS OR FOR FURTHER R&D SUPPORT. STRAUS WILL BE IN BONN AUGUST 19, AND PLANS TO VISIT DUSSELDORF AREA AUGUST 20. STRAUS IS NON-TECHNICAL EXECUTIVE.

2. GALAXY INC. SPECIALIZES IN TECHNOLOGY TRANSFER AND NEGOTIATION OF INTERNATIONAL LICENSES AND KNOW-HOW AGREEMENTS IN THE ENERGY ANTI-POLLUTION AND CHEMICAL FIELDS.

3. BONN IS ARRANGING MEETING WITH BMFT OFFICIALS FOR AUGUST 19. STRAUS WILL CONTACT OFFICE OF SCIATT UPON ARRIVAL.

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4. DUSSELDORF SHOULD ATTEMPT TO SCHEDULE APPOINTMENTS FOR STRAUS ON AUGUST 20 WITH AREA FIRMS WHICH ARE ENGAGED IN

FOLLOWING FIELDS: ADVANCED HEAT EXCHANGERS; INDUSTRIAL HEAT PUMPS; DIESEL WASTE HEAT RECOVERY; CERAMIC FOR GAS TURBANCE BLADES (MAX PLANCK INSTITUTE) RANKIN BOTTOMING CYCLE ENGINES; INDUSTRIAL BREAD AND CAKE OVENS USING RADIANT TUBE AND LIQUID COMBUSTION.

5. STRAUS AWARE THAT ONE DAY IN DUSSELDORF MAY NOT BE ENOUGH, BUT POST REQUESTED RESTRICT HIS APPOINTMENTS TO JUST ONE DAY. IF TRANSLATOR REQUIRED, STRAUS WILL NEED CONGEN ASSISTANCE IN LOCATING ONE.

6. STRAUS LEAVING U.S. AUGUST 14. CONGEN SHOULD CABLE APPOINTMENT SCHEDULE TO EUR/CE FOR FORWARDING TO GALAXY IN WASHINGTON. HABIB

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